

November 29, 2004

Mr. John DaMassa, Chief  
Modeling and Meteorology Branch  
Planning and Technical Support Division  
California Air Resources Board  
Program Manager,  
California Regional PM<sub>10</sub>/PM<sub>2.5</sub> Air Quality Study  
1001 "I" Street  
Sacramento, CA 95814

STI Ref. No. 704103

Re: Proposal for the Validation of CCOS Field Data – Final Phase

Dear Mr. DaMassa,

Sonoma Technology, Inc. (STI) and its subcontractor Technical and Business Systems (T&B Systems) are pleased to submit a proposal to the California Air Resources Board (ARB), which is acting on behalf of the San Joaquin Valleywide Air Pollution Study Agency, for the Validation of Central California Ozone Study (CCOS) Field Data – Final Phase. This proposal is submitted in response to ARB's Request for Proposals (RFP) dated November 1, 2004. This proposal is firm for a period of 90 days after the final submittal date. STI and T&B Systems are well known to the ARB and the Study Agency from our work on previous elements of the field data collection and data analysis of CRPAQS and CCOS.

As requested in the RFP, STI certifies that it has not been disqualified as a participant in federally funded projects. STI will comply with all regulations relating to the award of federal funds. We have reviewed the proposed contract language (Appendix B of the Request for Proposals) and request a minor revision to Section 7.4. As with previous contracts between STI and the Study Agency, since STI is a small business and cannot pay its subcontractors until it is paid by our clients, we request that this section be changed to read as follows: "Contractor agrees to pay any and all subcontractors within 10 (ten) business days of receipt of payment by the Study Agency. Upon request of Study Agency, Contractor shall certify (i.e., through copies of issued invoices, checks, or receipts) that payment has been made."

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Enclosed you will find one original and two (2) copies of our proposal, along with an electronic .pdf file on disk. If you have any questions about this proposal, please do not hesitate to contact us.

Sincerely,

Lyle R. Chinkin  
Senior Vice President

Enclosures

cc: Hilary Hafner, Paul Roberts (STI)